



*Quality Learning and Superior Performance for All*

# PURCHASING DEPARTMENT

411 Canton Hwy.  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

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January 22, 2020

Lockstep Technology Group  
4550 River Green Pkwy  
Duluth, GA 30096  
Attn: James Harden

Dear Mr. Harden:

This is to advise you that your company has been awarded a renewal contract from **BID# B18-05, Extreme Access Points**. The effective date of this contract is July 1, 2020 and terminates on June 30, 2021.

This award is in accordance with the original terms and conditions of the contract and with your attached pricing to remain firm the entire contract period.

This award letter is not an official order. If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson  
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer  
Tim Fleming, Director of Technology Services

200103 Extreme Contract BID B18-05 Extension 2020

Quote #009801 v1

**Prepared For:**

**Forsyth County Schools**  
 Tim Fleming  
 1120 Dahlonge Hwy.  
 Cumming, GA 30040

**P:** (770) 887-2461  
**E:** tfleming@forsyth.k12.ga.us

**Prepared By:**

**Lockstep Technology Group**  
 James Harden  
 4550 River Green Parkway Suite 120  
 Duluth, GA 30096

**P:** 917-414-7348  
**E:** jharden@lockstepgroup.com

**Date Issued:**

**01.03.2020**

**Expires:**

**02.02.2020**

Wireless		Price	Qty	Ext. Price
31012	<b>WS-AP3935i-FCC (US Puerto Rico Colombia) - Dual Band Radio 802.11 ac/abgn 4x4:4 MIMO Indoor Wave 2 Access Point with Eight Internal Antenna Array &amp; Active/Active E/N Data Ports (Requires V10.01 or</b>	\$591.11	600	\$354,666.00
30136	<b>ExtremeWireless C5215 Wireless Appliance with a Base License of 100 APs Expandable to Support Up to 1000 AP in 25 or 100 AP Increments (GBICS must be Ordered Separately) Requires a Regulatory Domai</b>	\$14,686.22	1	\$14,686.22
30311	<b>V10 Regulatory Domain Key for FCC Domain (For Following Countries: US Puerto Rico Colombia) Enables WLAN Appliances &amp; Access Points with Appropriate RF Settings for the Country - VOUCHER</b>	\$0.44	1	\$0.44
97000-30136	<b>EW Software and TAC - 30136 COTERM: This Year Term: 1825 Days</b>	\$4,070.00	1	\$4,070.00
97304-30136	<b>EW Edu NBD PartOnly - 30136 COTERM: This Year Term: 1825 Days</b>	\$3,920.00	1	\$3,920.00
WS-APCAP-100	<b>WLAN Controller Capacity Upgrade for C5210 (Increases Capacity of WLAN Controller by 100 Access Points) - VOUCHER</b>	\$4,442.22	5	\$22,211.10
97003-S20253	<b>EW Software Subscription - S20253 COTERM: This Year Term: 1825 Days</b>	\$4,070.00	5	\$20,350.00
30522	<b>750W Power Supply for Mobility Appliances (Validate Supported Platforms before Ordering)</b>	\$216.89	1	\$216.89
<b>Subtotal:</b>				<b>\$420,120.65</b>

Quote Summary	Amount
Wireless	\$420,120.65
<b>Total</b>	<b>\$420,120.65</b>

State & Local sales tax (when applicable) will be applied upon invoice.

The obligations of both Lockstep Technology Group and the services, payment or other matters specified herein are governed by Lockstep Technology Group's Standard Terms and Conditions (<https://lockstepgroup.com/terms-and-conditions/>).

Acceptance

\_\_\_\_\_  
 Print Name / Title

\_\_\_\_\_  
 Signature

01/03/2020

\_\_\_\_\_  
 Date